



PROCESS EQUIPMENT MANUFACTURERS' ASSOCIATION

Membership Application

The undersigned company hereby applies for membership in the Process Equipment Manufacturers' Association (PEMA®). This application certifies that our products and services are within the scope of the PEMA® definition of "process equipment" (as detailed on the reverse side of this application). Those products are:

Our company has been engaged in the process equipment business in North America for _____ years.

Our company performs the following functions:

| Service Provider | Manufacture | Sell | Assemble | Transfer Title/Liability | Provide After-Sales Service | Stock Parts | Test | Design Systems | Engineer Applications | Other* (explain below) |
|------------------|-------------|------|----------|--------------------------|-----------------------------|-------------|------|----------------|-----------------------|------------------------|
| Self-fulfilled | | | | | | | | | | |
| Sub-contracted | | | | | | | | | | |
| Not Applicable | | | | | | | | | | |

*Other functions (please describe):

If this application is submitted under the multiple entity membership criteria, please list the affiliated company(ies) that now are PEMA® members:

Primary Applicant Sponsor: _____

Secondary Applicant Sponsor: _____

Company Applicant: _____

Address: _____

City/State/Zip Code: _____

Telephone: _____ Fax: _____

E-mail: _____ Web: _____

Name of Official Representative: _____

Title of Official Representative: _____

Name(s) / Title(s) of Other Executives Who Will Participate:

Name: _____ Title: _____

Name: _____ Title: _____

Membership in PEMA® is subject to the majority affirmative vote of the PEMA® Board of Directors that the applicant complies with the association's membership eligibility criteria, as specified on the reverse. PEMA® meeting attendance by the primary executive contact for membership or a visit to the applicant's plant by a PEMA® Board member is required before the Board will review and vote on an application.

PEMA® Membership Criteria

“Process equipment” for membership in the Process Equipment Manufacturers' Association (PEMA®) is the equipment required when using physical or chemical methods for mechanical and/or thermal treatment or processing of a raw material or product. Manufacturers who engineer and supply systems and/or products may qualify for PEMA® membership.

2018 PEMA® Dues Schedule

Dues are based on the profit center for North America, that is, the facility where process equipment orders were taken and executed in the previous year, including all products and services, domestic and export.

PEMA® dues are pro-rated in the first year of membership.

- Companies that join PEMA® January 1 through June 30 pay 50 percent of the dues amount corresponding to the applicable category.
- Companies that join PEMA® July 1 through December 31 pay 25 percent of the dues amount corresponding to the applicable category.

If payment is by credit card, please add 4 percent.

Single Entity Memberships

| Orders Entered for the Previous Year | 2018 Dues |
|---------------------------------------|-----------|
| Up to \$2,500,000 | \$2,055 |
| \$2,500,000 - \$7,500,000 | \$2,740 |
| \$7,500,000 - \$15,000,000 | \$3,560 |
| \$15,000,000 - \$25,000,000 | \$4,505 |
| \$25,000,000 Plus. | \$5,590 |

Member companies having more than one division or department manufacturing process equipment (as described above) pay only on the basis of the operating unit for which membership dues are being made, i.e., multiple membership is not automatic.

Multiple Entity Memberships

The primary company pays the maximum dues (\$5,590) and each of the affiliated companies pays the minimum dues (\$2,055).



PROCESS EQUIPMENT MANUFACTURERS' ASSOCIATION (PEMA®)

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www.pemanet.org