



# POWDER & BULK SOLIDS ENTITLEMENTS EXTENDED ONLY TO PEMA® MEMBERS BY CANON COMMUNICATIONS

ENTITLEMENTS	2011 POWDER & BULK SOLIDS CANADA / PTX CANADA (June 21-23, 2011 ✦ Toronto, Canada)	2012 INTERNATIONAL POWDER & BULK SOLIDS / PTXi (May 8-10, 2012 ✦ Rosemont, Illinois)
Exhibit Space Discounts For PEMA® Members Only	<ul style="list-style-type: none"> <li>10% discount for up to 599 net square feet.</li> <li>20% discount for 600 net square feet and larger</li> </ul>	<ul style="list-style-type: none"> <li>10% discount for up to 999 net square feet</li> <li>15% discount for 1,000 to 1,499 net square feet</li> <li>25% discount for 1,500 net square feet and larger</li> </ul>
Exhibit Space Pricing For All Exhibitors	<p>PEMA® member discounts are applied to the following price:</p> <p><b>2011 Powder &amp; Bulk Solids Canada / PTX Canada</b> <b>Space Pricing</b></p> <p>Less than 1,000 net sq. ft. = \$26/sq. ft. if contracted by 5/1/10            Less than 1,000 net sq. ft. = \$28/sq. ft. if contracted after 5/1/10            More than 1,000 net sq. ft. = \$24/sq. ft. if contracted by 5/1/10            More than 1,000 net sq. ft. = \$26/sq. ft. if contracted after 5/1/10</p> <ul style="list-style-type: none"> <li>Prices include material handling charges</li> <li>No additional cost for corner booths, pavilion booths or island booths</li> </ul>	<p>PEMA® member discounts are <b>in addition to</b> the following prices:</p> <p><b>2012 International Powder &amp; Bulk Solids / PTXi</b> <b>Space Pricing</b></p> <p>\$34.90 / sq. ft. if contracted on or before 5/6/10            \$39.00 / sq. ft. if contracted after 5/6/10</p> <ul style="list-style-type: none"> <li>Prices include material handling charges</li> </ul> <p><b>In Addition</b></p> <p>\$ 375.00 – Corner Booth Charge            \$ 750.00 – Peninsula Booth Charge            \$1,500.00 – Island Booth Charge</p>
Conference Passes	50% discount	50% discount
Value-added Services (e.g., advertising)	10% discount	10% discount

## PEMA® MEMBERSHIP CAN PAY FOR ITSELF

ORDERS ENTERED FOR 2009	PEMA® 2010 DUES	2011 POWDER & BULK SOLIDS CANADA / PTX CANADA BOOTH SAVINGS TO PEMA® MEMBERS	2012 INTERNATIONAL POWDER & BULK SOLIDS / PTXi BOOTH SAVINGS TO PEMA® MEMBERS
Up to \$2,500,000	\$1,915	<p><b>Examples of Savings</b></p> <p>\$ 260 – \$ 280 for 100 square foot booth            \$2,800 – \$3,200 for 600 square foot booth</p>	<p><b>Examples of Savings</b></p> <p>\$ 349 – \$ 390 for 100 square foot booth            \$ 5,240 – \$ 5,850 for 1,000 square foot booth            \$13,095 – \$14,625 for 1,500 square foot booth</p>
\$2,500,000 - \$7,500,000	\$2,555		
\$7,500,000 - \$15,000,000	\$3,320		
\$15,000,000 - \$25,000,000	\$4,200		
\$25,000,000 Plus	\$5,215		