



POWDER & BULK SOLIDS ENTITLEMENTS EXTENDED ONLY TO PEMA® MEMBERS BY UBM CANON

ENTITLEMENTS	2012 INTERNATIONAL POWDER & BULK SOLIDS / PTXi May 8-10, 2012 + Rosemont + Illinois	2013 POWDER & BULK SOLIDS / PTX Canada May 14-16, 2013 + Toronto + Canada
Exhibit Space Discounts For PEMA® Members Only	<ul style="list-style-type: none"> ▪ 10% discount for up to 999 net square feet ▪ 15% discount for 1,000 to 1,499 net square feet ▪ 25% discount for 1,500 net square feet and larger 	<ul style="list-style-type: none"> ▪ 10% discount for up to 599 net square feet ▪ 20% discount for 600 net square feet and larger
Exhibit Space Pricing For All Exhibitors	<p style="text-align: center;">PEMA® member discounts are in addition to the following prices:</p> <p style="text-align: center;">2012 International Powder & Bulk Solids / PTXi Space Pricing</p> <ul style="list-style-type: none"> ▪ \$34.90 / sq. ft. if contracted on or before 5/6/10 ▪ \$39.00 / sq. ft. if contracted after 5/6/10 <p style="text-align: center;"><i>Prices include material handling charges</i></p> <p style="text-align: center;"><u>In Addition</u></p> <p style="text-align: center;">\$ 375.00 – Corner Booth Charge \$ 750.00 – Peninsula Booth Charge \$1,500.00 – Island Booth Charge</p>	<p style="text-align: center;">PEMA® member discounts are applied to the following prices:</p> <p style="text-align: center;">2013 Powder & Bulk Solids / PTX Canada Space Pricing</p> <ul style="list-style-type: none"> ▪ \$26/sq. ft. if less than 1,000 sq. ft. and if contracted by 10/31/11; thereafter rate is \$28/sq. ft. ▪ \$24/sq. ft. if more than 1,000 sq. ft. and if contracted by 10/31/11; thereafter rate is \$26/sq. ft. <p style="text-align: center;"><i>Prices include material handling charges</i></p> <p style="text-align: center;"><i>No additional charge for corner booths, pavilion booths or island booths</i></p>
Conference Passes	50% discount	50% discount
Value-added Services (e.g., advertising)	10% discount	10% discount

PEMA® MEMBERSHIP CAN PAY FOR ITSELF

ORDERS ENTERED FOR 2010	PEMA® 2011 DUES	2012 INTERNATIONAL POWDER & BULK SOLIDS / PTXi BOOTH SAVINGS TO PEMA® MEMBERS	2013 POWDER & BULK SOLIDS / PTX Canada BOOTH SAVINGS TO PEMA® MEMBERS
Up to \$2,500,000	\$1,915	<p style="text-align: center;"><u>Examples of Savings</u></p> <p style="text-align: center;">\$ 349 – \$ 390 for 100 square foot booth \$ 5,240 – \$ 5,850 for 1,000 square foot booth \$13,095 – \$14,625 for 1,500 square foot booth</p>	<p style="text-align: center;"><u>Examples of Savings</u></p> <p style="text-align: center;">\$260 - \$280 for 100 sq. ft. booth \$2,800 - \$3,200 for 600 sq. ft. booth</p>
\$2,500,000 - \$7,500,000	\$2,555		
\$7,500,000 - \$15,000,000	\$3,320		
\$15,000,000 - \$25,000,000	\$4,200		
\$25,000,000 Plus	\$5,215		