



**PROCESS EQUIPMENT  
MANUFACTURERS' ASSOCIATION**

# Membership Application

The undersigned company hereby applies for membership in the Process Equipment Manufacturers' Association (PEMA®). This application certifies that our principal products are within the scope of the PEMA® definition of "process equipment" (as detailed on the reverse side of this application). Those products are:

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Our company devotes an important part of operations to the manufacture of process equipment and has been engaged in the process equipment business for \_\_\_\_ years.

Our company's role is as specified for the following functions:

	Manufacture	Sell	Assemble	Transfer Title/Liability	Provide After-Sales Service	Stock Parts	Test	Design Systems	Engineer Applications	Specify Standards
Self-fulfilled										
Sub-contracted										
Not Applicable										

If this application is submitted under the multiple entity membership criteria, please list the affiliated company(ies) that now are PEMA® members:

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Primary Applicant Sponsor: \_\_\_\_\_

Secondary Applicant Sponsor: \_\_\_\_\_

Company Applicant: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip Code: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_ Web: \_\_\_\_\_

Name of Official Representative: \_\_\_\_\_

Title of Official Representative: \_\_\_\_\_

Name(s) / Title(s) of Other Executives Who Will Participate:

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Name: \_\_\_\_\_ Title: \_\_\_\_\_

*Membership in PEMA® is subject to the majority affirmative vote of the PEMA® Board of Directors that the applicant complies with the association's membership eligibility criteria, as specified on the reverse.*

# PEMA® Membership Criteria

“Process equipment” as referred to for membership in the Process Equipment Manufacturers’ Association shall mean the equipment required when using physical or chemical methods for mechanical and/or thermal treatment or processing of a raw material or product. Included is equipment offered by a manufacturer who engineers and supplies systems and/or products that are an integral part of primary process equipment. Excluded are manufacturers’ representatives or distributors who package process equipment into process equipment systems.

During the member applicant review process, open-ended consideration is given to the manufacturer roles controlled and filled by the corporate entity (North American Business Unit) applying for membership: Sell, assemble, transfer title/liability, provide after-sales service, stock parts, test, design systems, engineer applications, and specify standards. Of these functions controlled by the entity, not all of the aforementioned roles need to be performed in-house.

## Examples of Process Equipment

Primary examples of process equipment are agitators, mixers, the many types of crushing, grinding and screen equipment, vacuum and pressure filters, centrifuges, furnaces, kilns, dryers, sedimentation and classification devices. Included are all the principal equipment required for water conditioning, treatment of industrial and municipal wastes, metallurgical and minerals processing, pharmaceuticals, pulp and paper production, food processing, chemicals, production of petrochemicals and many other similar processing operations.

## 2011 PEMA® Dues Schedule

Dues are based on the profit center for North America, that is, the facility where process equipment orders were taken and executed in the previous year, including orders entered for spare parts, repair parts and export orders.

### Single Entity Memberships

Orders Entered for the Previous Year	2011 Dues
Up to \$2,500,000 . . . . .	\$1,915
\$2,500,000 - \$7,500,000 . . . . .	\$2,555
\$7,500,000 - \$15,000,000 . . . . .	\$3,320
\$15,000,000 - \$25,000,000 . . . . .	\$4,200
\$25,000,000 Plus . . . . .	\$5,215

Member companies having more than one division or department manufacturing process equipment (as described above) pay only on the basis of the operating unit for which membership dues are being made, i.e., multiple membership is not automatic.

### Multiple Entity Memberships

The primary company pays the maximum dues (\$5,215) and each of the affiliated companies pays the minimum dues (\$1,915).



PLEASE MAKE CHECK PAYABLE TO:  
Process Equipment Manufacturers’ Association (PEMA®)  
201 Park Washington Court  
Falls Church, VA 22046